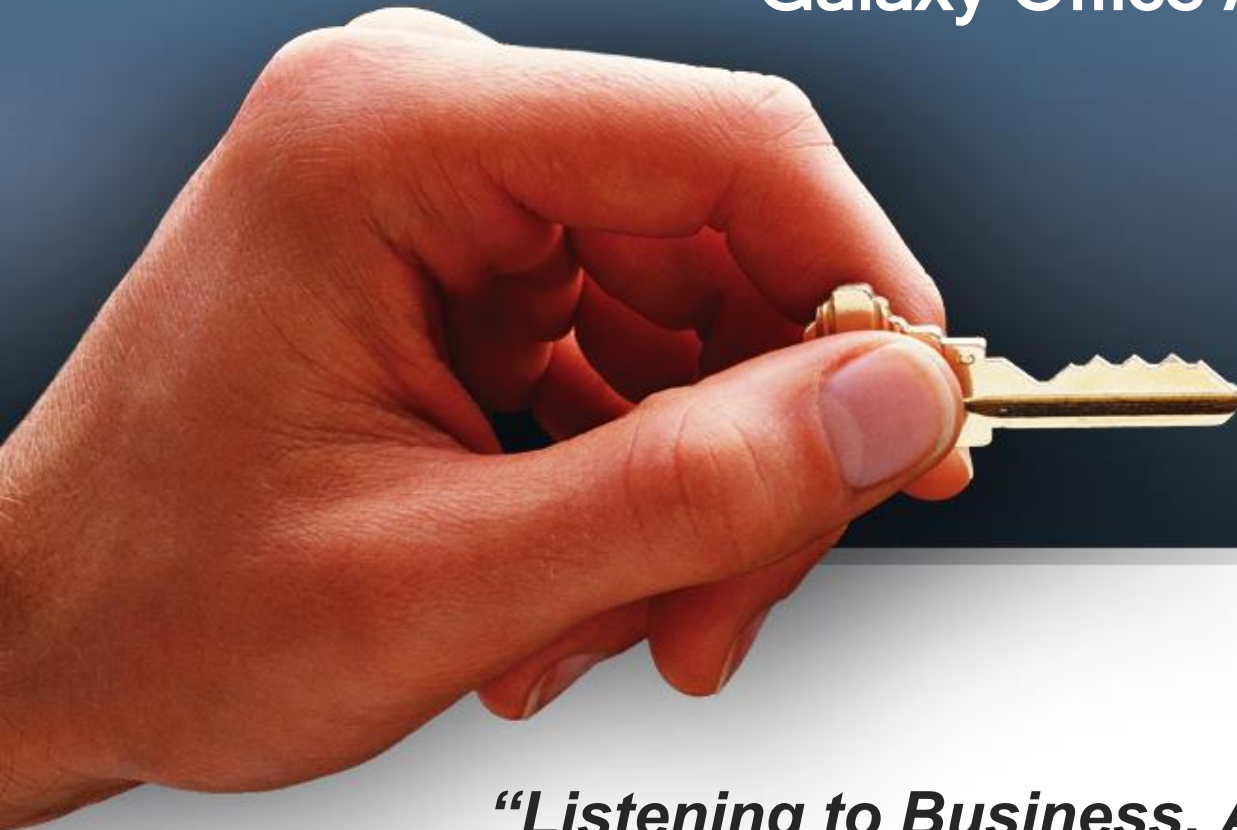# Galaxy Office Automation Pvt. Ltd.

"Listening to Business, Applying Technology"

Overview

- Incorporated in 1987
- An ISO 9001:2008 organization
- Amongst the most respected **Information Technology Integrators**.
- Offers best-of-breed products and solutions for Infrastructure, Networking, Security, Mobility, Application Delivery, Automation & Business Intelligence.
- Annual Sales of over INR 250 Crores.
- Geographical Focus of Sales Operations -Mumbai and Pune ; Execution - Pan India.
- Committed team of over 200 skilled professionals.
- PAN India presence.
- Operational Singapore branch.
- Experienced consultants certified on a wide spectrum of technologies.
- Customers includes many of India's leading corporations, banks and government agencies.

We Aim for

Vision

"To become the most preferred technology solution partner by listening to our customers, anticipating their needs and providing reliability, flexibility, responsiveness and innovative products and services. Achieving market leadership and operating excellence in every segment of our company."

Mission

"Total customer satisfaction; through innovative insights, quality service and excellence in technology deployment. "

Value Proposition

"We understand the need of a common vendor for all your IT needs. Hence, we are committed to long-term partnerships by delivering on our commitments."

We Believe

Customer care and delight	Highest level of Integrity
Respect for the Individual	**Pursuit of excellence through Quality**

Who we are

➢ One of India's oldest and most respected Information Technology Integrators.

➢ Leading provider of best-of-breed products and solutions for Infrastructure| Networking| Security| Application Delivery| Automation & Business Intelligence|

➢ We focus on developing a long term partnership with our clients and Global OEMs.

➢ Proven track record in executing various IT projects across PAN India.

➢ We are proud of our extraordinary customer list which includes Very Large & Large Enterprises in Manufacturing, Insurance, Banking, Oil and Government Sector.

Galaxy helps companies derive measurable business results with the help of **4-in-1 Client Engagement Model**. We know the particulars of various businesses and **deliver solutions with the precision** they require.

| GALAXY BUSINESS SOLUTIONS | GALAXY TECHNOLOGY SERVICES | GALAXY NETWORK SOLUTIONS | GALAXY BI CONSULTING SERVICES |

What we do

Business Goals ⇔ IT Reality
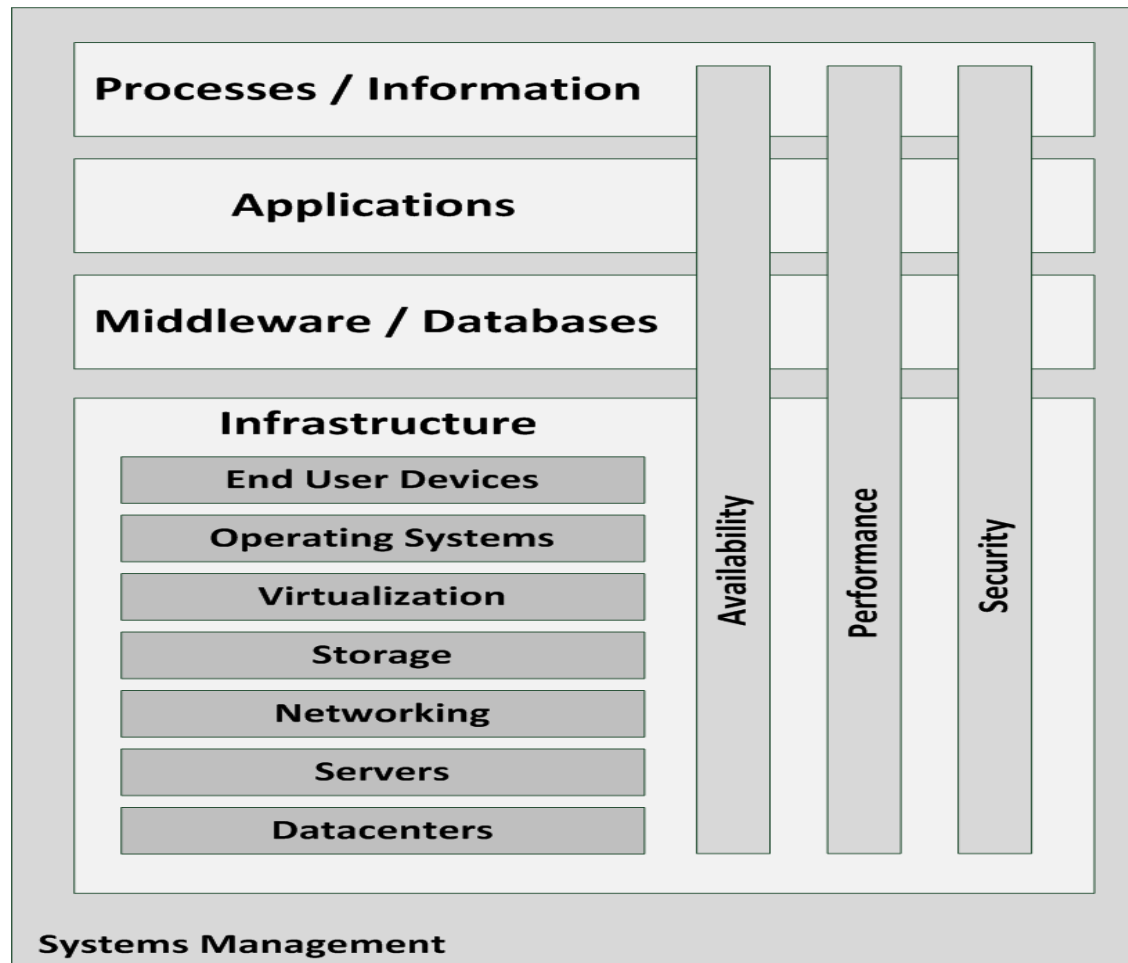
What we do
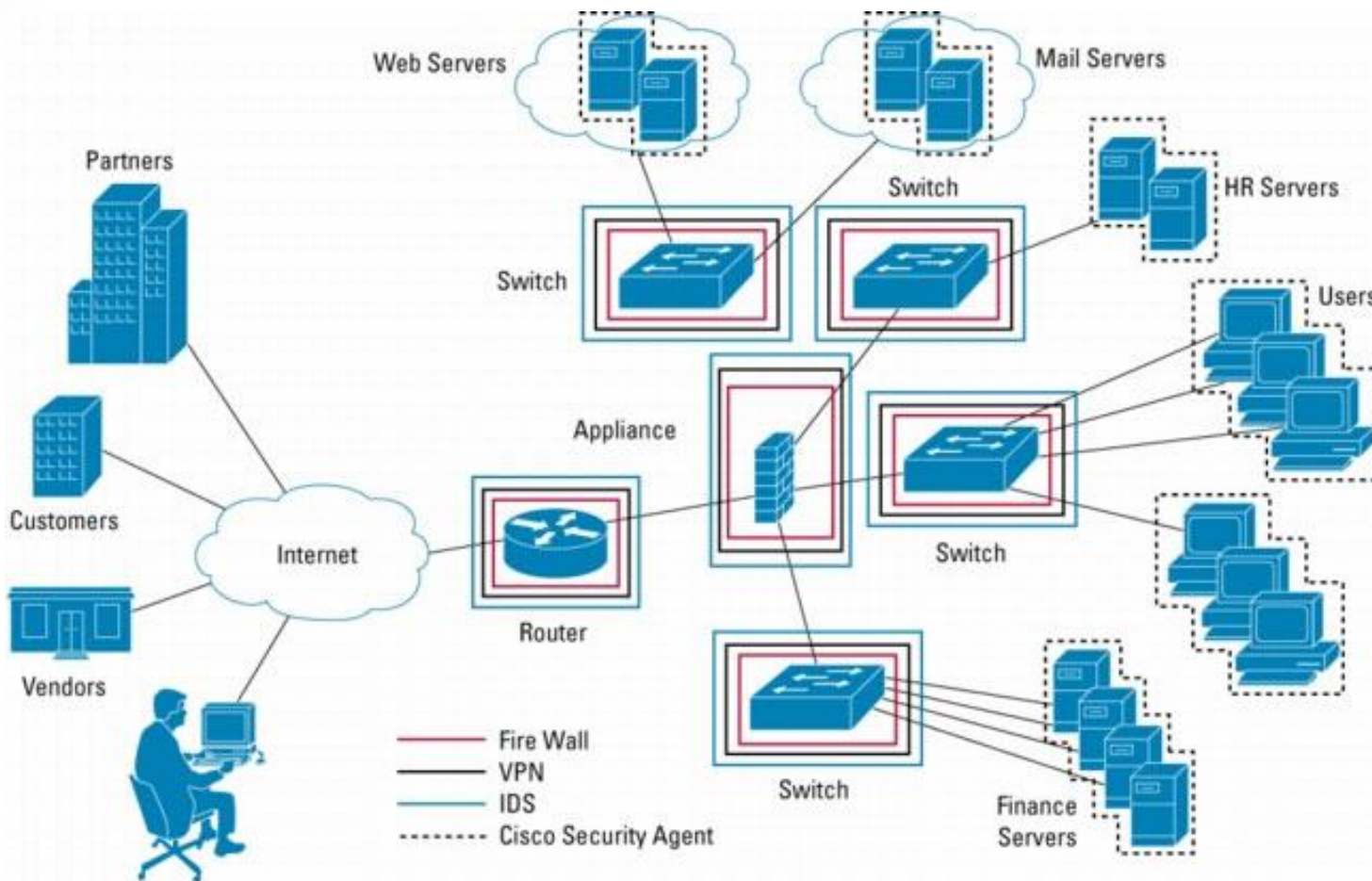
Technology Architecture

Networking Architecture

System Integration

Technology Architecture

Networking Architecture

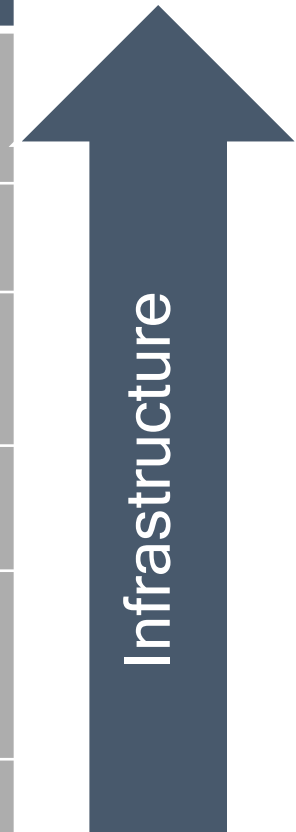# System Integration

SYSTEMS INTEGRATION

Turning Opportunities into Outcome

Business Needs	IT Capabilities
Turn info into Insights	• Data Warehouse • Big Data • Business intelligence & Smarter Analytics
Enable the agile business	• Business Process Management • Connectivity , Integration
Deliver Enterprise Mobility	• Mobile Development Management & Security • BYOD Policy
Optimize IT & Business Infra	• Cloud & IT Optimization • Asset & Facility Management
Creating New Business Model	• Expansion into new market • Integrate Globally • Increase Agility
Engaging Customers as Individual	• Getting closer to Customer • Improve Response Time

Infrastructure

Turn Info into Insights

➢ **Consolidate relevant data from multiple sources, including Big Data repositories**

➢ **Choose the method most relevant for you and your IT infrastructure**

➢ **Leverage existing investments in big data infrastructure or data warehouses**

➢ **Access Big Data without complex data modeling or programming**

➢ **Explore associations between Big Data and traditional data**

➢ **Visualize Big Data with engaging, state-of-the-art graphics**

➢ **Access and analyze Big Data from mobile devices**

➢ **Enable social decision-making through real-time collaboration**

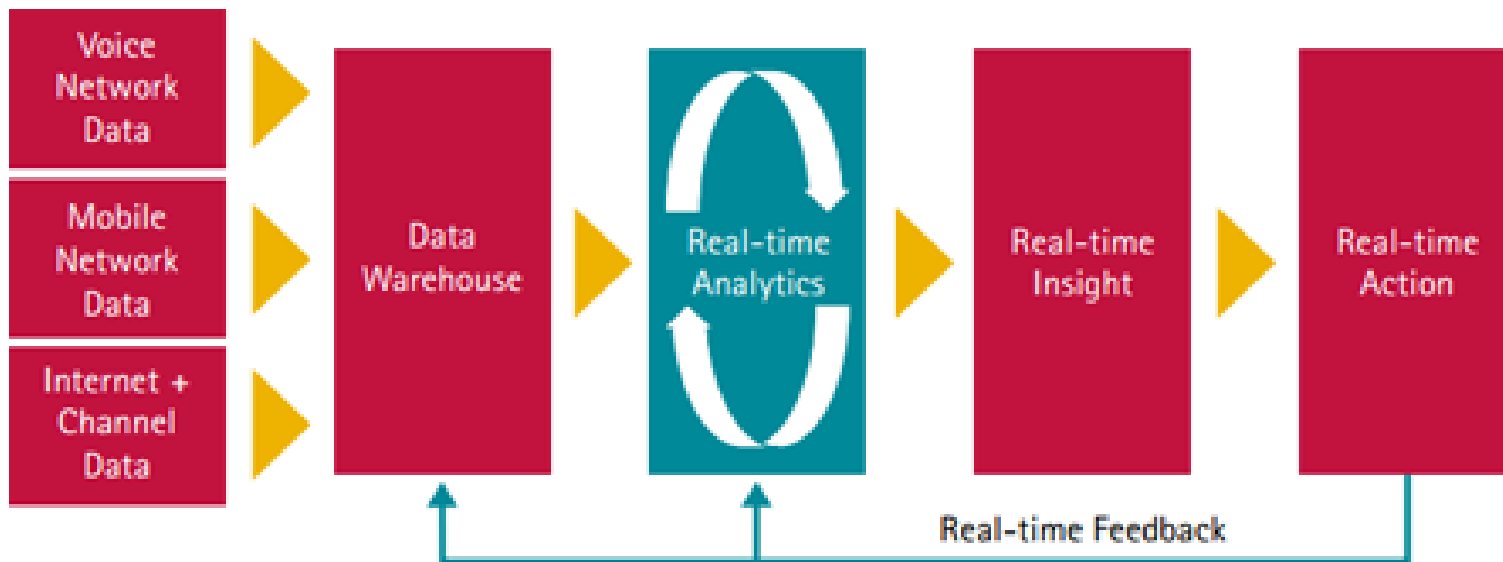Volume | Velocity | Variety | Veracity

Business

Smarter Analytics & Big Data

- ➢ *Expand from Enterprise Data to Big Data*
- ➢ *Grow , Retain and Satisfy Customers*
- ➢ *Increase in operational efficiency*
- ➢ *Manage Risk, Fraud & Regulatory Compliance*

Business Agility

Business Process Management is all about collaborating between business and IT to build better processes to increase business agility and improve customer satisfaction.

- ➢ Optimize business performance by documenting, deploying and continuously improving end-to-end business processes.
- ➢ Reduce time to close customer support request by eliminating non-value add activities
- ➢ Robust Change Management & Governance
- ➢ Translating insight into action

Business Agility

Connectivity & Integration
❑ Dashboard for a single view of operation
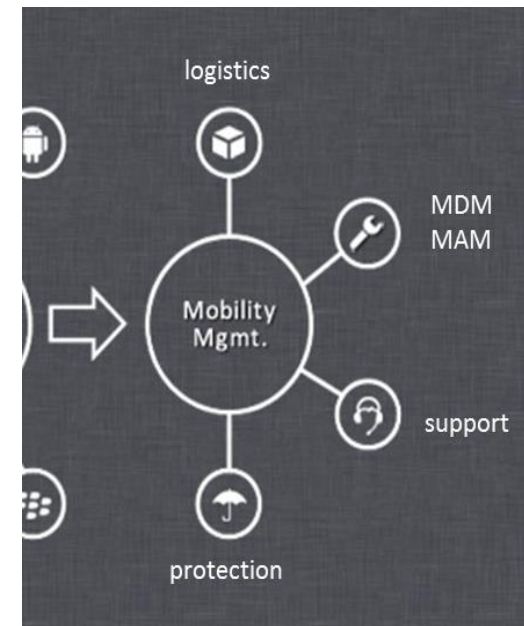❑ Cross Functional Team collaboration for faster response

If you are looking to:
❑ Make the organization more responsive and competitive
❑ Bring new employees up to speed more quickly and ensure that organizational knowledge does not leave when employees leave the organization
❑ Provide electronic environment that fosters innovation and teamwork across the organization - regardless of geographic location
❑ Help employees execute more informed decisions more quickly
❑ Help employees deal with information and e-mail overload
❑ Help employees have access to the right information and right experts in timely manner
❑ Provide consistency of information and knowledge across teams
❑ Reduce ramp and cycle times to respond to customer and market demands
❑ Capture and reuse learnings from previously successful projects
❑ Reduce travel costs and burdens of working in geographically dispersed locations and engaging with customers

Enterprise Mobility

<u>Mobility</u>

➢ Mobile Device Management (MDM) solution enables you to manage large-scale deployments of mobile devices

➢ Quickly enroll, secure, configure, monitor, manage and support corporate and employee-owned devices

➢ Mobile Application Management (MAM) solution enables one to manage internal, public and purchased apps across employee, corporate or shared devices in any organization.

➢ Flexible solution for managing (BYOD) program. Manage devices, apps and content uniquely based on ownership model

A GalaxY Mobility (GYM) Offering

eventgym

It's the first of a series of branded offerings from Galaxy under its GalaxY Mobility (GYM) brand and is developed in response to the rising demand for a convenient and customizable mobile event app for businesses and event management companies.

Partner with EventGym to

➢ Enhance Your Brand

➢ Generate Revenue

➢ Save on Costs

➢ Increase Attendee Engagement

➢ Smooth Organisation

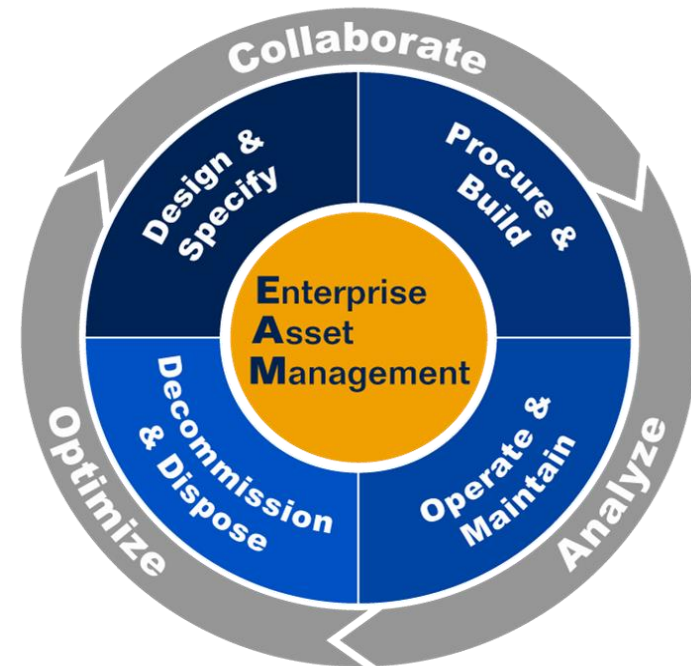Please go through the details of the product at **www.eventgym.com**

Optimize IT & Business Infra

Enterprise Asset Management

➢ Managed Planned and Unplanned Maintenance
➢ Establishing & Manage SLA's
➢ Plan inventory to meet maintenance demand
➢ IT Infra Hosting Services

Why US

End to End solutions

We are there every step of the way, from conceptualization to completion.

Client support

For us, clients are much more than mere customers. They are our business partners with whom we work together to realize a common goal.

Why US

Experience and Expertise

➢ Over 25 years of experience

➢ Deliver solutions that meet customers' needs, business and budget expectations.

➢ Successfully completed hundreds of projects of different sizes and complexity

➢ Provides full-cycle services ranging from business analysis and consulting to project

➢ implementation and support.

Technology Competence

➢ Enables us to deliver integrated, scalable, robust solutions with the optimal cost/performance ratio.

➢ Our Technology Innovation Centre constantly conducts research on new technologies to meet the ever-growing customer needs

In simple words :
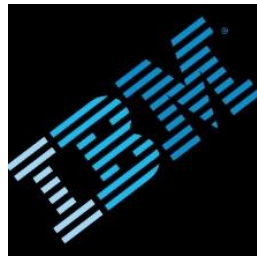*"We understand that our success is measured by the success of our clients".*

Business Associations

Business Associations

Awards & Recognition

"Awarded by
ChannelWorld for
Premier 100 Honoree
Award"
Year - 2016

"Awarded by
ChannelWorld for
Premier 100 Honoree &
Mobility Special Award"
Year - 2016

"Securing The Largest
Data Protection
Deal In The Western
Region" Award
By EMC
Year - 2016

"GOLD Partner" Award
By Hewlett Packard
Enterprise
Year - 2016

Awards & Recognition

"Hall Of Fame" Award
By Channel World
Year - 2015

"Contribution To
C & SI Business"
Award
By IBM
Year - 2014

"Premier 100 Honoree"
Award
By Channel World
Year - 2014

"Significant Contribution"
Award
By Hewlett Packard
Year - 2014

Reach us at:

Sales: sales@goapl.com

Tel#: 91-22-46108777

Support: helpdesk@goapl.com

Tel#: 91-22-42187700

Visit us at www.goapl.in / www.goapl.com

Thank You