



Galaxy Office Automation Pvt. Ltd.



“Listening to Business, Applying Technology”



Overview

- Incorporated in 1987
- An ISO 9001:2008 organization
- Amongst the most respected **Information Technology Integrators.**
- Offers best-of-breed products and solutions for Infrastructure, Networking, Security, Mobility, Application Delivery, Automation & Business Intelligence.
- Annual Sales of over INR 250 Crores.
- Geographical Focus of Sales Operations -Mumbai and Pune ; Execution - Pan India.
- Committed team of over 200 skilled professionals.
- PAN India presence.
- Operational Singapore branch.
- Experienced consultants certified on a wide spectrum of technologies.
- Customers includes many of India's leading corporations, banks and government agencies.



A close-up photograph of a hand holding a golden key, symbolizing access or achievement.

We Aim for

Vision

“To become the most preferred technology solution partner by listening to our customers, anticipating their needs and providing reliability, flexibility, responsiveness and innovative products and services. Achieving market leadership and operating excellence in every segment of our company.”

Mission

“Total customer satisfaction; through innovative insights, quality service and excellence in technology deployment.”

Value Proposition

“We understand the need of a common vendor for all your IT needs. Hence, we are committed to long-term partnerships by delivering on our commitments.”



We Believe

**Customer care
and delight**

Highest level
of Integrity

Respect for
the Individual

**Pursuit of excellence
through Quality**



Who we are

- One of India's oldest and most respected Information Technology Integrators.
- Leading provider of best-of-breed products and solutions for Infrastructure | Networking | Security | Application Delivery | Automation & Business Intelligence |
- We focus on developing a long term partnership with our clients and Global OEMs.
- Proven track record in executing various IT projects across PAN India.
- We are proud of our extraordinary customer list which includes Very Large & Large Enterprises along with Global enterprises spread across different industry verticals .

Galaxy helps companies derive measurable business results with the help of **4-in-1 Client Engagement Model**. We know the particulars of various businesses and **deliver solutions with the precision** they require.

**GALAXY
BUSINESS
SOLUTIONS**

**GALAXY
TECHNOLOGY
SERVICES**

**GALAXY
NETWORK
SOLUTIONS**

**GALAXY BI
CONSULTING
SERVICES**



What we do

GALAXY BUSINESS SOLUTIONS

helps customers implement, integrate and re-engineer IT systems and solutions, thereby providing customers a competitive edge in their respective markets. Our solutions help our customers cut costs and gain operational efficiencies.

- ✓ Personal Computing
- ✓ Enterprise Computing
- ✓ Enterprise Management
- ✓ Virtualization
- ✓ Storage
- ✓ Enterprise Security Solutions
- ✓ Cloud Computing Services
- ✓ Printing and Imaging Solutions
- ✓ Software Products





What we do

GALAXY TECHNOLOGY SERVICES

understands that solving business problems requires more than technology. Our team of consultants with their technical expertise and domain knowledge will understand your business, propose and implement the right solutions.

With globalization, the need of business continuity is the order of the day. Therefore to help our customers in running their businesses smoothly, we provide 24x7 technical support and services

- ✓ Professional Services
- ✓ Facility Management
- ✓ 125+ Skilled Resources available
- ✓ PAN India Support
- ✓ Remote Desk Management Service



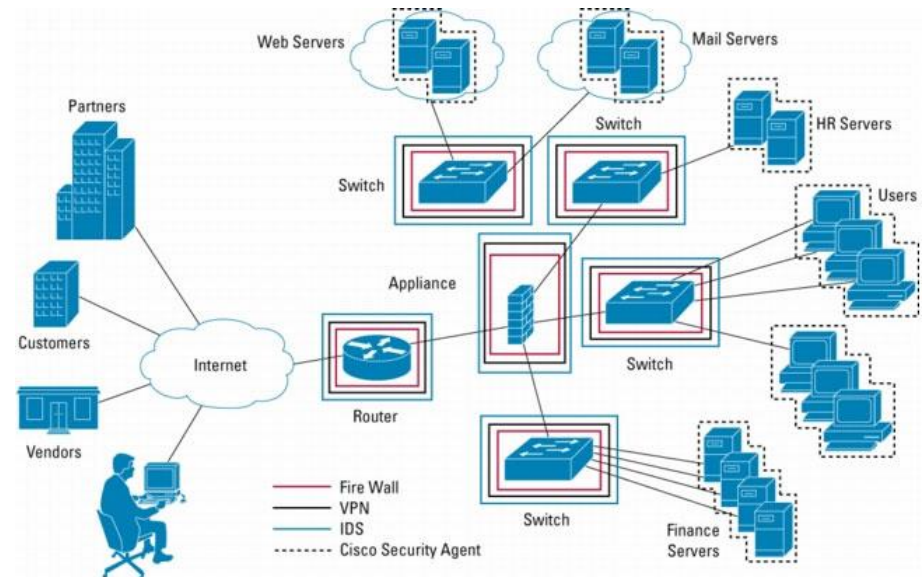


What we do

GALAXY NETWORK SOLUTIONS

is an exceptional network designer and implementer offering a comprehensive range of specialist networking services and technical solutions aimed at small, medium and large enterprises. GNS has installed more than 10,000 kilometers of structured cabling including voice cabling, CAT5e, CAT6, CAT 7 and fibre optic networks across a broad range of industry sectors.

- ✓ Data Centre Infrastructure Management
- ✓ Consulting & Project Management Services
- ✓ High Speed Wireless Solutions
- ✓ LAN Validation & Audit
- ✓ Intrusion Prevention System
- ✓ Next Generation Firewall
- ✓ Switching/Routing





What we do

GALAXY BI CONSULTING SERVICES

helps organizations to deliver and leverage business intelligence to create substantial business impact. Our consultants build and deploy comprehensive, enterprise-scale business intelligence and analytic solutions that deliver actionable insights. By being certified on the leading BI technologies, they are best equipped to help organizations select the best suited technology for their BI framework.

- ✓ Dashboards
- ✓ Predictive Analytics
- ✓ Reporting
- ✓ Collaboration
- ✓ Mobile
- ✓ Knowledge Management





A GalaxY Mobility (GYM) Offering



It's the first of a series of branded offerings from Galaxy under its GalaxY Mobility (GYM) brand and is developed in response to the rising demand for a convenient and customizable mobile event app for businesses and event management companies.

Partner with EventGym to

- Enhance Your Brand
- Generate Revenue
- Save on Costs
- Increase Attendee Engagement
- Smooth Organisation

Please go through the details of the product at www.eventgym.com





What we do



Blue Zone provides consulting and software development services to conceptualize, realize and automate business processes. Our consulting service includes end-to-end solutions for the entire software development lifecycle, implementation and the best support thereafter.

Our SaaS offerings include eMedirep.com (field force automation tool for prescription drug marketing companies) and virtualworkplace.in (office process automation). Our mobility offering Workflow2go.com helps companies to enable their existing business processes on their mobile devices.

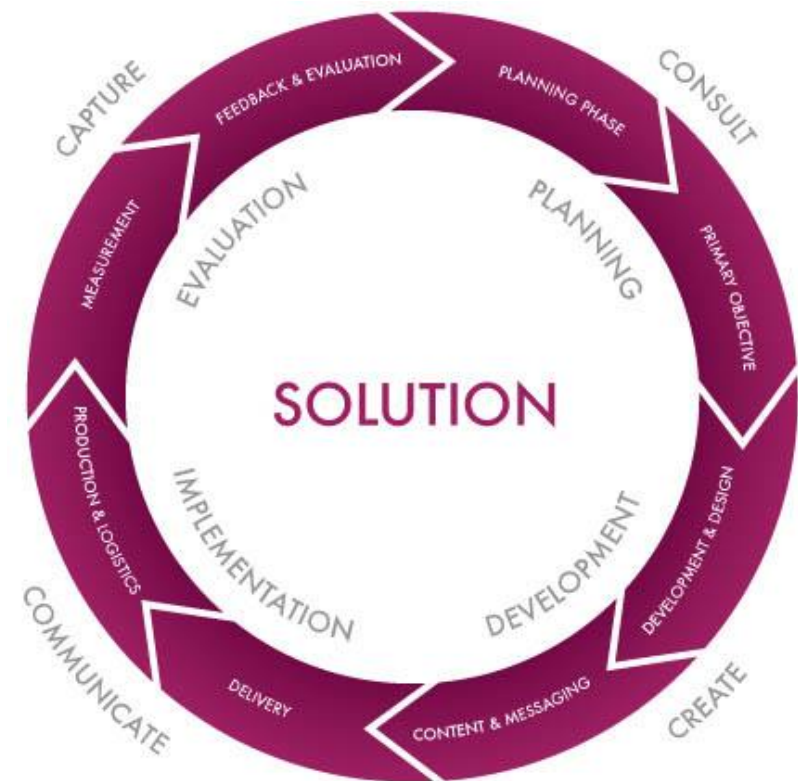
- Core Competencies
 - ✓ Intranet
 - ✓ Workflow Applications
 - ✓ Document Management
 - ✓ Knowledge Management
 - ✓ SAAS & Hosted Solutions





How we do it

- ✓ We take great professional pride in our skills, expertise, organisation, precise project management and integrity.
- ✓ We do what we say we will and go the extra mile whenever needed.
- ✓ We work to very high standards in an extremely demanding and deadline-driven industry.
- ✓ We have a committed team of over 200 consultants certified on a wide spectrum of technologies.



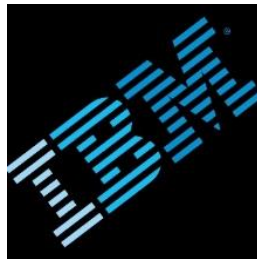


Business Associations



Hewlett Packard
Enterprise

lenovo® FOR
THOSE
WHO DO.





Business Associations





Awards & Recognition



**“Awarded by ChannelWorld for Premier 100 Honoree Award”
Year - 2016**



**“Awarded by ChannelWorld for Premier 100 Honoree & Mobility Special Award”
Year - 2016**



**“Securing The Largest Data Protection Deal In The Western Region” Award
By EMC
Year - 2016**



**“GOLD Partner” Award
By Hewlett Packard Enterprise
Year - 2016**



Awards & Recognition



**“Hall Of Fame” Award
By Channel World
Year - 2015**



**“Contribution To
C & SI Business”
Award
By IBM
Year - 2014**



**“Premier 100 Honoree”
Award
By Channel World
Year - 2014**



**“Significant Contribution”
Award
By Hewlett Packard
Year - 2014**



Thank You