

# VMware and Galaxy collaborate on banking

VMWARE | Jan 27th 2017



The companies aim to address some of the unique opportunities in BFSI segment with solutions and platforms.

The Indian banking and financial services segment is undergoing the inevitable changes introduced by digital transformation. Mobile device adoption, changing customer demographics, constant regulatory changes, increasing data breaches and the need to create products rapidly are factors that are redefining the BFSI sector.

To help banks and financial institutions in addressing the changing scenario, Galaxy Office Automation, an IT solutions provider, along with VMware, kick started its latest initiatives around 'Digital and Software-driven Enterprise', comprising industry events, and innovative solutions.

With VMware Workspace ONE at the core, the initiatives are aimed at helping banks and financial institutions to gain operational efficiencies, while enabling them to secure data, stay compliant and reduce risk. The next-generation VMware Workspace ONE combines VMware Identity Manager and AirWatch Enterprise Mobility Management to deliver the widest variety of mobile, cloud and Windows apps to any device.

"BFSI sector needs transformational and integrated IT technologies, which will enable IT managers to drive exceptional mobile experiences for the company's workforce, re-architecting core business processes and applications for use on any device, anywhere, at any time. Our initiatives around Digital workspace will focus on accelerating some of the game changing innovations for BFSI sector," said Anoop Pai Dhungat, CMD of Galaxy Office Automation.

Its recently concluded Executive Foire on "Reimagine Banking with Digital Workspace', the first such initiative from Galaxy, focused on aspects such as customer experiences with mobile workflows, business continuity with high availability of services and increasing security through policy based governance

Entrenched in working closely with several BFSI customers, VMware has built product innovation architected on industry leading "Software Defined Data Centre", by enabling digital workspaces based on deeper industry-specific solutions for key enterprise vertical markets. With the powerful single sign-on (SSO) capabilities and built-in two-factor authentication, Workspace ONE helps increase security by minimizing risk factors.

"We are delighted to partner with VMware to address the pain points faced by the BFSI segment. We are leveraging our strength and experience in the BFSI segment to jointly come up with innovative solutions and relevant platforms to address some of the unique opportunities in this space," added Dhungat.

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